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## **Independent Cement Consultants**

**We are the first and only technical/commercial integrator of pyro processing plants (rotary and vertical kilns) and grinding plants (horizontal and vertical mills).**

**The knowledge and experience, accumulated over many years of the professionals who accompany us, are the best guarantees for our clients of the efficiency and success of our work.**

**From our strategically located offices in Portugal and Brazil, we offer the most efficient technical advice, the best products, services, technologies, and solutions that allow our clients to achieve operational excellence.**

**Meet our professionals team...!!**



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# **Juan Ortega - #INfluenCement Operational Specialist - Kiln Coach**

**Industrial consultant, with more than 20 years of experience in the global cement industry. He worked for important cement companies in Latin America.**

**Operational specialist with an emphasis on rotary kilns and mills. He participated in the start-up of cement factories, training of new field and control room operators, elaboration of operational and safety procedures.**

**Every day, it publishes, on the LinkedIn social media, about the entire cement production chain (machines and processes). It currently has almost 40k followers, with the largest and most active network of professionals in the global cement industry.**

**Leader and founder of ICC - Independent Cement Consultants.**

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## **João Butkus - Technical Director Maintenance Specialist**

**Executive with over 35 years of experience in large companies in the cement (Apodi/Titan and Holcim), food (Nestlé) industries in Brazil and abroad.**

**Skillful negotiator for business intermediations.**

**Well-developed in industrial senior management; factory management and maintenance management.**

**Able to structure, develop and manage multifunctional and multicultural teams with a focus on operational excellence.**

**Strong background and experience in Sustainability, Corporate Social Responsibility (CSR).**

**Support and implementation specialist of Industry 4.0 projects (AI-Artificial Intelligence, Data Analytics, and Machine Learning).**

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## **Abílio Galli - QC/QA - Raw Materials and Chemical Specialist**

**Chemical Specialist with 41 years of experience - emphasis on research, new product development, chemical control of raw materials, cement, concrete, and mortars.**

**Pioneer in the research development of alternative fuels and raw materials (AFR) in Brazil.**

**Expert in the development of special cement with emphasis on cement for oil wells.**

**Professional highly recognized for his excellent results in operational optimization, cost reduction, and energy consumption through chemical processes.**

**One of the best quality control specialists for the cement industry in Latin America.**

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## **Roberto Almeida Jr. - Process and H&S Specialist**

**Chemical Engineer and Specialist in Environmental Engineering and Processes, has more than 20 years of experience in the cement industry, having worked on optimization routines for crushing, grinding, rotary kilns, and industrial processes.**

**Specialist in Health and Safety has extensive knowledge and experience in safety based on risk analysis (RBPS-Risk-Based Process Safety) and audits of management systems.**

**Specialist in research and development technical specifications for alternative fuels, and residues co-processing.**

**Consultant, trainer, and speaker of Safety and Environment Engineering.**

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## **Main businesses:**

- 1) Consulting and technical-operational advice (projects, production, maintenance, processes, logistics, sustainability, health, and safety)**
- 2) Business intermediation: we connect the cement industry to the best providers of products, services, technologies, and solutions.**
- 3) Commercial representation: we disclose, recommend, and promote the products and services of the associated companies in our network.**



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## **How do we help your pyroprocessing and grinding plant?**

**We collaborate, together with your team, to improve the performance of production operations, maintenance, processes, quality control, logistics, environment, coprocessing, health, and safety.**

**We train your work team to develop solid operational and maintenance skills (commissioning, recycling, continuous improvement, etc.)**

**We implement, optimize and audit operations, processes, manufacturing projects, to reduce and optimize your operating costs.**

## **How can we boost your products and services?**

**We create value propositions for your industrial products and services, increasing your participation as a supplier to the cement industry.**

**We have the largest global network of contacts in the cement industry and we share it with your supplier company.**

**Our independent posts have the largest viewing and reaction audience on social media.**

**We have flexible marketing and partnership strategies that are tailored to your needs.**



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## **How can we support your projects?**

**We represent and advise quarry mining assets for cement and lime industrial projects, worldwide, as well as acquisitions/sales of industrial assets, OPEX and CAPEX.**

**We advise, optimize and support the implementation of technological processes in raw materials and alternative fuels, reduction of polluting gases, optimization of the consumption of thermal and electrical energy.**

**We recommend new technological solutions.**

## Our partners



Gambarotta - Italy

**Gambarotta Gschwendt**, established in 1919, is a leading company in advanced conveyor technology.

**Gambarotta Group (Gambarotta Gschwendt, MDG and Ossitaglio)** designs, produce, and supplies standard and customized machinery for **Cement, Lime, and Gypsum** Industries, as well as for the Metallurgical, Chemical, Petrochemical, Fertilizer, Power Generation, and other similar industries.

Thanks to the know-how and experience in design, engineering and manufacturing, the **Gambarotta Group** are a reliable supplier for your current and future projects of conveyors and feeders (bucket elevators; pan, augers and apron conveyors, belt conveyors, metal silos, filters, rotary feeders, hoppers, etc.).

**ICC** is the exclusive technical representative in Brazil from **Gambarotta Group**.



# Our partners



KIMA Process - Germany

**KIMA Process Control** provides experience in advanced measurement and control in cement grinding and pyro processes, developing new sensor technologies and advanced control systems for almost 25 years. Its focus is the development, production, and commercialization of industrial measurement and control technologies.



## KilnCooler

Kiln shell water spray cooling system

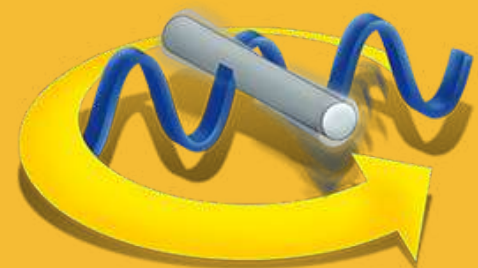


## Smartfill

Efficient control of the filling degree for ball mills.

## Mill Master

Expert operator system for grinding plants



## V-Sens

Protects your rotating systems from damage



## GasTemp

Precise and reliable acoustic measurement of flow and temperature

## Our partners



MotoFrenos - Colombia

**MotoFrenos SAS** is a metalworking company founded in 1978. We specialize in designing, manufacturing and assembling equipment and parts for the industrial sector in general. Our production department counts on a flexible line of manufacturing and we provide services to multiple sectors of the Colombian industry. Also, our products and services are exported to 21 countries in Europe, South, Central and North America.



**The Seal Plus** seal leaves to Rotary Kiln, manufactured by MotoFrenos, have flexible metal bands that are resistant to temperature and abrasion, generating an optimal and reliable sealing during operation.

## Our partners



ThermoFisher - USA/Brasil

**Thermo Fisher Scientific** - We keep cement manufacturing operations running efficiently, safely, and profitably with applied technology and proven solutions. We offer a complete line of instruments, equipment, and software to help cement producers improve product quality, boost efficiency, lower production costs, and create safer, cleaner production lines. Explore how these applied technologies can reduce product variation, extend quarry life, and meet control requirements while helping you to operate more profitably.



**The Thermo Scientific CB Omni Agile uses PGNAA/PFTNA** technology to provide real-time online elemental analysis of an entire raw material process stream and delivers the ability to blend, sort and monitor product quality without the need for continuous sampling.

## Our partners



**SKF** is the world's largest bearing manufacturer, and it has the largest industrial distributor network in the industry, with 17,000 distributor locations encompassing 130 countries. SKF is one of the largest companies in Sweden and among the largest public companies in the world.



**ICC collaborates with SKF Latin America (Colombia)** to provide customized advice to customers in the cement industry and technical support to increase the life cycle of rolling elements, improve equipment reliability and reduce maintenance costs.



# Main clients



Pozosul Cimentos - Brazil



Cemento Panam  
Dominican Republic



Votorantim Cimentos - Brazil



Cemento Argos  
Colombia



Cimento Tupi  
Brazil



Cemento Atenas  
Ecuador



Mantra Fertilizers  
Guatemala



Aalborg Cement - Malaysia



Cementos Progreso  
Guatemala



CSN Cimentos  
Brazil



IBAR Refractories  
Brazil



Supremo Secil  
Brazil



Cazanga Fertilizers - Brazil



Inter-American Cement  
Federation  
Latin America, Spain and  
Portugal



Bulk Trading - Swiss



Yamama Cement - Saudi  
Arabia



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